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Harry J. Quinn, Vice Chair
Carol Sam, Treasurer
Patrick Cox, Secretary
Catherine Breen, Director
John L. Martin, Director
Grant Mickins, Director
William Smith, Director
Theodore Wong, Director

BOARD EMERITUS

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Henry Low
Felton Williams

SUPERVISORY COMMITTEE

Robert C. Evans, Chair
Kevin Kone
Susan Maher
Todd Rydstrom

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Steven Stapp
President & Chief Executive Officer
Stephen B. Ho
Executive Vice President & Chief Financial Officer
Jude A. Gogan
Senior Vice President & Chief Operating Officer
Mark Michaels
Senior Vice President & Chief Technology Officer
Rebecca Reynolds Lytle
Senior Vice President & Chief Lending Officer



ANNUAL REPORT 2013

Report of the Directors

We are pleased to report a year of strong performance and growth for the Credit Union as we strive to make our members' financial lives easy. Our member shares and equity grew to \$859 million, an increase of \$40 million from the previous year. In addition, net loans increased by \$54 million to \$398 million.

We are also pleased to note that for the nineteenth consecutive year, we have maintained a "five stars" rating from BauerFinancial, Inc. "Five stars" is the highest rating possible for safety and stability.

In 2013, we took some major steps toward continued growth and introduced new technology and services to streamline transactions and better serve our members. Highlights from 2013 include:

- Launching mobile deposit
- Merging with San Francisco BPR FCU
- Expanding our charter into San Mateo County
- Opening the Burlingame Branch (February 2014)
- Remodeling of the Lakeside Branch
- Implementing Net Promoter Score program to obtain member feedback and improve service

During 2013, we remained committed to the community we serve through our CommunityShare program. Established in 2002, this program allows us to give volunteer hours and a percentage of our earnings back to the San Francisco and now San Mateo County communities. We are proud to announce that in 2013, San Francisco FCU and staff contributed more than \$95,700 and volunteered 842 hours at local organizations. These achievements would not have been possible without the dedication of our staff and their commitment to serve and give back.

While 2013 was a year full of growth and improvements, this is just the beginning. We continue to look for ways to improve our product offerings and enhance our level of service in our journey to become the Bay Area's credit union of choice.

On behalf of the Board of Directors, Management Team, and Staff at San Francisco Federal Credit Union, we would like to thank our members for their support and patronage.

Lawrence Doyle
Chair, Board of Directors

Carol Sam
Treasurer, Board of Directors

Steven Stapp
President and Chief Executive Officer



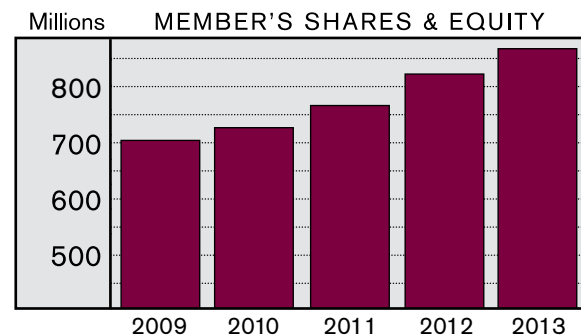
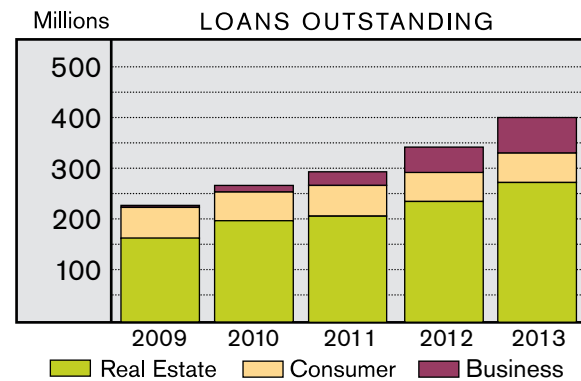
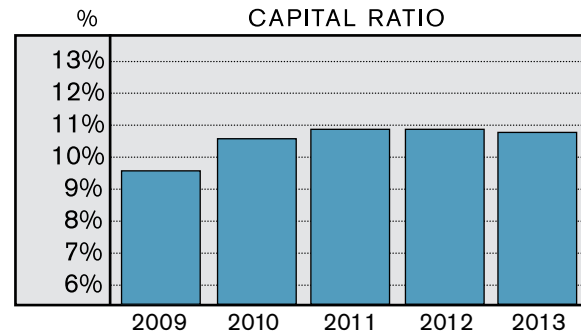
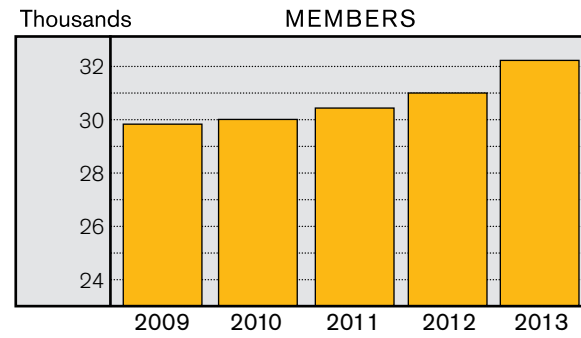
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Report of the Supervisory Committee

The Supervisory Committee is responsible for ensuring that the financial condition of the Credit Union is accurately and fairly presented in all of the Credit Union's statements. The committee also ensures that management practices and procedures are sufficient to safeguard members' assets. To accomplish these responsibilities, the committee retained McGladrey LLP, Certified Public Accountants, to perform an audit of our financial statements for the year ending September 30, 2013. We are pleased to report that they rendered an unqualified opinion on our financial statements. In other words, we received a clean bill of health. The Supervisory Committee met regularly with management during the year to review current operational procedures. One of the committee's major areas of concern is member satisfaction. If you have any questions about your statements or accounts at the Credit Union, please call our Service Center at 415.775.5377. If your question is not resolved to your satisfaction, you may send a letter to the attention of the Supervisory Committee:

San Francisco Federal Credit Union
P.O. Box 426679
San Francisco, CA 94142.

Robert Evans
Chair, Supervisory Committee



Statements of Financial Condition

	December 2013	December 2012
ASSETS		
Loans to members	400,574,090	347,184,335
Loan loss allowance	(2,960,017)	(3,520,897)
Net loans outstanding	397,614,073	343,663,438
Cash on hand & bank	2,980,198	2,909,492
Other investments	506,208	251,114
UST/Agency Notes	384,452,894	409,024,654
Corporate CU deposits	38,761,145	28,105,822
Land & building	5,307,730	5,832,158
Furniture & equipment	707,836	839,091
NCUSIF deposit	6,937,833	6,807,190
Accrued income receivable	2,141,271	1,936,198
Prepaid exp/other assets	28,742,965	27,841,499
TOTAL ASSETS	868,152,153	827,210,656

LIABILITIES AND EQUITY

Other Liabilities	8,970,847	7,710,101
Notes Payable	0	0
Total	8,970,847	7,710,101
Regular shares	88,900,666	81,235,345
Share checking	81,449,254	76,712,484
Money market shares	309,869,692	330,555,620
Term account shares	242,027,136	198,530,757
I.R.A. shares	43,260,855	42,088,581
Total	765,507,603	729,122,787
Economic reserve	40,000,000	40,000,000
Retained earnings	47,314,720	44,018,785
Regular reserve	6,358,983	6,358,983
Total	93,673,703	90,377,768
TOTAL LIABILITIES AND MEMBER EQUITY	868,152,153	827,210,656

Statements of Income

	Year 2013	Year 2012
Interest on loans	17,033,587	16,133,783
Income from investments	5,805,227	5,992,023
Fee income	3,181,045	2,839,798
Other operating income	445,993	616,955
Non-operating income	718,285	669,667
Total gross income	27,184,137	26,252,226
Dividend on shares	2,591,772	3,151,063
Interest expense	0	146
Total cost of funds	2,591,772	3,151,209
Provision for loan losses	160,009	228,420
Income after cost of funds & provision for loan losses	24,432,356	22,872,597
Employee compensation & benefits	11,953,931	11,162,248
Training & conference	354,825	368,624
Office occupancy	1,536,322	1,207,875
Office operations	4,555,605	4,210,705
Educational & promotional	600,278	490,650
Loan servicing	982,484	504,640
Professional & outside services	370,347	271,061
Member insurance	42,111	46,596
Examination, supervision fees	187,032	178,452
Total operating expenses	20,582,935	18,440,851
Net income before NCUSIF Stabilization expense	3,849,421	4,431,746
NCUSIF Stabilization expense	385,731	482,382
NET INCOME (LOSSES)	3,463,690	3,949,364